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# THE CUMBERLAND NURSERIES

E. B. DRAKE, PROP.

Sept. 5, 1923

WINCHESTER, TENN.

## TREES YOU CAN TRUST

That's what they are because they are grown entirely from YOUR standpoint. That's what we try to do, step into your shoes, absorb your point of view, understand that you expect the good conduct of these trees to gain for you certain important objections in the future. And that if the trees themselves, through any fault of ours, fall short, then we have failed in the end completely.

That is the THOUGHT we keep before us,-that we hammer into the heads of the men who actually do the work. My confidence in my trees grows yearly for these men have been with me all their lives, their honesty is time tried and tested,-all they needed was to UNDERSTAND that nothing counted but the PERMANENT SATISFACTION of the BUYER.

We saw the FRUIT gathered from the trees from which we cut the buds for

Mayflower	Hiley
Gordon	Belle
Carman	Elberta
Queens	J H Hale
Early Rose	Red Bird

We have taken every pains to prevent the physical accident of the mixture of the buds of one variety with the buds of another variety, and now an entirely different set of men are inspecting these trees while in full leaf to make sure that they are free of strays. The same checks will be kept at digging and packing time.

The weather has been friendly this summer and we have a fine stock of APPLE and PEACH, PEAR, PLUM, CHERRY, GRAPES,-all sorts of CRNAMENTALS,-all grown with the same thought.

We enclose you PRICELIST at 10 and 100 rates, and just a line from you will bring you immediately prices in 1000 lots. The orders already booked range in quantity from ten to 45,000 trees, which means we are ready and glad to handle all business, large or small, on the dot.

Yours very truly

E. B. Drake, Prop.

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